

# Jeremy Hoffman, JD

## Healthcare Consultant



### EDUCATION

Doctor of Jurisprudence, Criminal Law concentration,  
Indiana University School of Law – 2012

Bachelor of Arts, Political Science – Economics,  
Anderson University – 2008



### PROFESSIONAL QUALIFICATIONS

Juris Doctor. Admitted for practice in:

- United States District Court for the Northern District of Indiana
- United States District Court for the Southern District of Indiana
- Supreme Court of Indiana



### OVERVIEW OF EXPERIENCE

Jeremy Hoffman is a Healthcare Consultant with Milliman. He joined the firm in 2019, and has significant experience providing policy development and legal analysis to state Medicaid agencies. Jeremy brings over 7 years' experience in government-sponsored healthcare programs and public policy. He specializes in helping States to conceptualize and build Medicaid programs, drafting and meeting statutory or regulatory requirements, and assisting to develop new program design efforts and implementations to assure successful operation. He is well-versed in State Plan and Medicaid waivers, including developing and drafting necessary internal regulations.

Jeremy has in-depth policy experience in Medicaid, mental health, childcare, aging, and TANF. He has helped develop and implement key policies around Medicaid eligibility, program integrity, forensic treatment initiatives, state-run health facilities, credential verification organizations, LTSS reform, and TANF eligibility. He also has experience developing and evaluating Medicaid eligibility criteria, coverage expansions, demonstration waiver development, and social determinants of health.

Prior to joining Milliman, Jeremy worked with the Indiana Family and Social Services Administration (FSSA) as a Medicaid Advisory Attorney and Deputy Legislative Director. He worked closely with the Medicaid Director and Secretary of FSSA to design eligibility criteria for multiple programs, draft and implement state regulations for Medicaid members, and advocate on behalf of the agency for legislative matters in front of the Indiana General Assembly.

Prior to those roles, Jeremy spent time working for the Indiana State Senate, focused on Medicaid and healthcare law with the Senate Committee for Health and Provider Services.

### RELATED EXPERIENCE:

- During his six years with the State of Indiana, Jeremy often had to work in extensive groups to develop policy or legislation which required input and expertise from several stakeholders. In developing those regulations or legislation, he often had to bring key stakeholders, from various fields and expertise, to the table. Jeremy would identify key individuals and subject matter experts from both inside and outside state agencies. Once all of the correct individuals

were convened, Jeremy would help to facilitate discussions to develop and negotiate key regulations and legislation concerning several healthcare topics. This process required coordination with legislators, state agency officials, providers, and government affairs advocates.

- Jeremy's background as an attorney has led to a deep-rooted appreciation for information synthesis and research. His current and previous roles have required Jeremy to monitor state and federal legislation and regulations, including analyzing how those changes would impact current programs and policies. Jeremy has also conducted environmental scans of current clients to better understand their health care landscape and how policy changes and trends may require alternative approaches. He has also completed research and analysis on state Medicaid programs, alternative policy ideas, and best practices for several Medicaid topics.
- While with the state of Indiana, Jeremy focused on developing and framing policy options for Medicaid and other healthcare policies. He worked to develop policies and promulgate regulations regarding Indiana Medicaid while also advocating on behalf of the state Medicaid agency in the state legislature. When new policies were created or old policies were amended, Jeremy helped to guide the agency through the process. Understanding the role that internal and external factors may have on a policy can help determine the best strategy for developing or advocating for a policy. Jeremy brought this expertise to Milliman and in his current role, helps states analyze policy options while also helping clients to understand how a given policy may fit into their current model.
- As part of the legislative staff for the Indiana Family and Social Services Administration, Jeremy often had to conduct surveys and focus groups regarding legislative proposals and policy goals. This consisted of gathering representatives from each FSSAs seven divisions and creating a legislative and policy agenda for each legislative session. This group would meet weekly to provide updates, review legislative proposals, and strategize on next steps to provide to the Governor's legislative team. This planning and focus groups were integral to having a successful legislative session and in helping to ensure good policy was created and passed.
- As part of Jeremy's work for the State of Indiana, he regularly assisted on client and provider surveys and worked to analyze data for both internal and external use. Using accurate data can help guide policy and address issues that may arise in the future for a Medicaid agency. Additionally, while at the state, Jeremy was charged with providing all agency reports to the General Assembly. This process involved coordinating annual and one-time reports, reviewing all reports and data provided, and ultimately submitting those reports to the appropriate committee within the General Assembly. Jeremy is not only able to analyze data but has also been successful at interpreting data for policy makers in a way to drive effective and efficient policy decisions.

## **PROFESSIONAL CONTRIBUTIONS**

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### **RESEARCH AND PUBLICATIONS**

- "Substance use disorder and justice-involved populations: Exploring rehabilitative policy options." March 22, 2021. Mary Pat Sternock, Jeremy Hoffman, and Jeremy Cunningham
- "Emergency Medicaid Waivers during the COVID-19 pandemic." April 8, 2020. Katherine Wentworth, Carol Steckel, Jeremy Hoffman, Michael Cook, and Greg Herrle