

Amanda Schipp, JD

Senior Healthcare Consultant



EDUCATION

Doctor of Jurisprudence, Including Health Law Concentration,
Indiana University Robert H. McKinney School of Law (2011)

Bachelor of Arts, Philosophy, DePauw University (2006)



PROFESSIONAL QUALIFICATIONS

Licensed to practice law, State of Indiana



OVERVIEW OF EXPERIENCE

Amanda Schipp is a Senior Healthcare Consultant with Milliman. She joined the firm in 2021. Amanda brings over 15 years of health policy and government experience with expertise in helping clients navigate the complex federal statutory and regulatory landscape of publicly funded healthcare and social services programs. She has demonstrated leadership in strategic program development and reform, stakeholder engagement and communications, federal waiver negotiations, and reimbursement and financing strategies for government funded programs.

Prior to joining Milliman in 2021, Amanda had a healthcare and government relations legal practice in which she worked closely with government leaders, health plans, and other healthcare clients. She has counseled clients on a wide variety of health care policy matters including Medicaid waiver design and federal negotiation support, strategies for expanded coverage of behavioral health services, managed care contracting and oversight requirements, and delivery system and payment reform, including value-based purchasing.

She has been intimately involved in the development and implementation of several groundbreaking Section 1115 Medicaid demonstration waivers, becoming a national leader in drafting and negotiating complex Medicaid waiver applications, extensions and amendments. Amanda is well-versed in both the formal guidance and unofficial policies of CMS and brings her years of experience working with states and the federal government to assist her clients with their individual needs. Prior to consulting, Amanda gained further experience in her role at a state's health and human services agency, where she served as Strategic Initiatives Programs Director, managing the coordination of health policies across all the divisions within the state's largest agency.



RELEVANT WORK EXPERIENCE

- Advised and educated providers on complex Medicaid and Medicare reimbursement issues, including Medicaid supplemental payment programs. (2018-2021)
 - Represented both residential treatment facilities as well as child caring institutions related to Title IV-E and Medicaid funding sources, including supporting cross-agency collaboration on reimbursement issues related to multi-system youth.

- Counseled governmental agencies in the design, implementation, federal approvals, and compliance oversight of public health insurance programs, including drafting enabling legislation, federal waivers, requests for proposals, administrative rules, policy manuals, provider bulletins, and stakeholder communication. (2013-2021)
 - Leading development of multiple novel Section 1115 Medicaid waiver applications, extensions, and amendments, particularly in support of Medicaid expansion waiver programs and substance use disorder programs.
 - Led internal and external communications by developing strategic messaging to key stakeholders and provided technical policy guidance for developing responses to national, statewide, and regional media outlets.
- Counseled clients on Medicaid policy, financing structures, reform strategies, and risk-based contracting to provide strategic advice to support business planning and growth strategies. (2013-2021)
 - Negotiated and drafted a \$1.5 billion financing plan with a state hospital association to support costs of Medicaid expansion through a provider assessment fee program. (2013)
- Provided government affairs support and regulatory advocacy on behalf of healthcare and public service sector clients with both executive and legislative branches of government. (2018-2021)
- Reviewed, analyzed, and advised clients regarding new statutes, agency regulations, and funding opportunities related to healthcare reform initiatives. (2011-2021)
- Served as director of special initiatives for a state's human services agency, conducting strategic planning for the agency and implementing new initiatives. (2006-2009)
 - Developed a healthcare program for the uninsured, including managing a \$1.6 million statewide marketing campaign and developing regular communication with advocacy groups.
 - Reviewed large project contracts, including contracts with a \$1 billion value;
 - Developed legislative and public messaging for the agency; and
 - Analyzed agency policies and programs for reporting and quality improvements.